



Shorten Cycle Times	Eliminate Mistakes	Improve Business Model & P/L
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A Ways to improve your Sales Cycle			
1			
2			
3			
4			
5			

B Ways to improve your Make/Production & Inventory Cycle			
1			
2			
3			
4			
5			

C Ways to improve your Delivery Cycle			
1			
2			
3			
4			
5			

D Ways to improve your Billing & Payment Cycle			
1			
2			
3			
4			
5			